EXECUTIVE COUNCIL OF IOWA

AGENDA

OCTOBER 3, 2011

- 1. Introduction of Attendees
- 2. Approval of minutes of meeting held September 26, 2011
- 3. Personal Appearance -
 - A. Ed Holland, Department of Administrative Services, HRE will be present to request approval of Annual Group Insurance Renewal.

 TAB # 1
- 4. Emergency Allocations Page 1
- 5. Payment of Cost Items Page 2
- 6. Renewal Memberships Page 2 TAB #'s 2, 3, 4 and 5

4. Emergency Allocations

A. Department of Administrative Services-General Services Enterprise is requesting an emergency allocation in the amount of \$20,376.19. On January 24, 2011 a power surge on the Capitol Complex damaged 5 variable frequency drivers and electronic fill water valve. Request is to cover damages.

The State Auditor's Office has reviewed the above request and recommends allocation in the amount requested, subject to audit of actual invoices.

B. Department of Administrative Services-General Services Enterprise is requesting an emergency allocation in the amount of \$4,885.00. Lightning strike at the Iowa Building damaged the variable frequency drive. Request is to cover repair costs.

The State Auditor's Office has reviewed the above request and recommends allocation in the amount requested, subject to audit of actual invoices.

C. Department of Administrative Services-General Services Enterprise is requesting an emergency allocation in the amount of \$6,535.75. On August 4, 2010 a surge from a lightning strike caused damage to a chiller at the Central Energy Plant. Request is to cover repair costs.

The State Auditor's Office has reviewed the above request and recommends an allocation in the amount of <u>\$5,836.45</u>, subject to audit of actual invoices, disallowing \$699.30 to cover costs of damage to cameras because notification was never made.

D. Department of Public Safety, Iowa State Patrol District Office is requesting an emergency allocation in the amount of \$150,423.08. On August 18, 2011 the Council Bluffs District Office sustained storm and hail damaged to the Atlantic State Radio and 20 vehicles. Request is to cover repair costs.

The State Auditor's Office has reviewed the above request and recommends an allocation in the amount of \$141,694.70, subject to audit of actual invoices. The cost to repair the Atlantic State Radio were \$9,947.10 less than originally estimated and repair to six vehicles was \$1,218.72 higher than originally estimated.

5. Payment of Cost Items

The State Auditor's Office has reviewed the above request and recommends payment. This represents full and final payment, \$4,122.88 will be reverted and this allocation closed.

The State Auditor's Office has reviewed the above request and recommends payment in the amount of \$2,672.85, the amount of the approved allocation. This represents full and final payment.

6. Renewal Memberships

A. Iowa Veterans Home in National Association of State Veterans Homes (NASVH) in the amount of \$900.00 for October 1, 2011 - September 30, 2012. (Previous amount was \$900.00.) Other agencies: No: Funding Source: Other State Funds: X Medicaid

TAB#2

B. Natural Resources in Midwest Association of Fish and Wildlife Agencies in the amount of \$1,800.00 for July 1, 2011 - June 30, 2012. (Previous amount was \$1,800.00.) Other agencies: No: Funding Source: Other State Funds: Fish and Wildlife Trust Fund

TAB # 3

C. Public Safety in SEARCH-The National Consotrium for Justice Information and Statistics in the amount of \$6,500.00 for October 1, 2011 - September 30, 2012. (Previous amount was \$6,500.00.) Other agencies: No: Funding Source: Other State Funds: Criminal History

TAB # 4

D. Transportation in Ames Chamber of Commerce in the amount of \$1,500.00 for July 2011 - June 2012. Other agencies: No: Funding Source: Other State Funds: Primary Road Fund (Deferred at September 26, 2011 meeting)

TAB # 5

I was made in the property of the sail of the sail of

Male Carrie Geerand

POLICE SEP SEP ST. 08

October 3, 2011

MEMORANDUM

The Honorable Terry E. Branstad, Governor TO:

The Honorable Matt Schultz, Secretary of State

The Honorable David A. Vaudt, Auditor of State

The Honorable Michael L. Fitzgerald, Treasurer of State

The Honorable William H. Northey, Secretary of Agriculture & Land Stewardship

Ed Holland, Division Administrator FR:

Department of Administrative Services - HRE

Annual Group Insurance Renewal RE:

Enclosed please find a summary of the 2012 renewal report for the State employees' group insurance program. The insurance changes will become effective January 1, 2012. The group insurance renewal for this year is excellent. The Council should note that the health premiums will be going up approximately 0.8%, term life premiums and long term disability rates will remain constant and the dental rates will be increasing by only 4.4%.

The renewal document reflects that:

- After this year's negotiations, the Wellmark Indemnity and Preferred Provider Organization (PPO) premiums are increasing approximately 0.8%.
- After this year's negotiations, the Wellmark Managed Care Organizations (MCO) premiums are increasing approximately 0.8%. Both MCO options will be at no cost to employees. The number of covered counties remains at 95 for the current plan year.
- During the last bargaining session, The United Electrical/Iowa United Professional (UE/IUP) union negotiated a different indemnity plan than The American Federation of State, County, and Municipal (AFSCME), Judicial AFSCME, and Public Professional and Maintenance (PPME).
- The AFSCME, AFSCME Judicial and PPME state share will continue to be an 85/15% split of the family premium cost of lowa Select. The state share of Iowa Select will be applied to all other family plans for these employees. The State will continue to pay 100% of single and double spouse contracts.

The UE/IUP state share will also continue to be an 85/15% split of the family premium cost of Iowa Select. The state share of Iowa Select will be applied to all other family

.5 (5) 281-5360

plans for UE/IUP employees. The State will continue to pay 100% of single and double spouse contracts.

- After this year's renewal, the Delta Dental premiums are increasing approximately 4.4%.
- Basic Term Life insurance rates are the same as last year as we have negotiated a multi-year fixed rate.
- Long Term Disability insurance rates are the same as last year as we have negotiated a multi-year fixed rate.
- Life reserve fund surpluses are used to buy down plan year 2012 basic term life rates only. Supplemental rates will not be bought down as the reserves have been exhausted.
- The Insurance Committee approved DAS bringing all insurance rates to the Executive Council on September 27, 2011.

Summary:

Through the actions of DAS-HRE and its consultant we are able to present the Council with a Wellmark premium increase that is well below market; a 4.4 percent increase for dental insurance, and life and LTD rates that have not increased over the last year.

DAS-HRE is asking the Executive Council to do the following:

- Approve the employee health and dental premium rates.
- Approve non-contract employees continue to have access to Deductible 3 Plus, Iowa Select and the MCO options available and the contribution dollar amount applied to all non-contract family plans will be the same as AFSCME.
- Approve that all employees have access to an Open Dental Enrollment.
- Approve the Term Life and LTD premium rates.
- Approve the Basic Term Life premium rates with the use of surplus to "buy down" life premium rates.

2012 Group Insurance Renewal

Department of Administrative Services

Human Resources Enterprise

2012 Group Insurance Renewal

Table of Contents

Page 3
Page 4
Page 5
Page 6
Pages 7 thru 8
Páge 9
Page 10 Pages 11 thru 14
Pages 15 & 16
Page 17
Page 18
1 4gc 10

Wellmark Indemnity and Preferred Provider Organization Premium Rates

American Federation of State County and Municipal Employees (AFSCME), Judicial AFSCME, Public Professional and Maintenance Employees (PPME), & Non-Contract (Judicial) Employees

			2011		Percent		2012	
Wellmar	·k	Total Premium	Total Premium	Total Premium	Inc/(Dec)	Total Premium	State Share	Employee Share
Program	(S)	\$750.62	\$750.62	\$0.00	0.8%	\$756.45	\$756.45 \$1,499.93	\$0.00 \$270.20
3 Plus	(F)	\$,1,756.45	\$1,487.63	\$268.82	0.8%	\$1,770.13		\$0.00
lowa Select	(S) (F)	\$747.91 \$1,750.14	\$747.91 \$1,487.62	\$0.00 \$262.52	0.8% 0.8%	\$754.11 \$1,764.61	\$754.11 \$1,499.93	\$0.00 \$264.68

United Electrical/Iowa United Professionals (UE/IUP) Employees & Non-Contract (Non-Judicial) Employees

			2011		Percent	2012						
Wellma	rk	Total Premium	State Share	Employee Share	Inc/(Dec)	Total Premium	State Share	Employee Share				
Deductibl		(S) \$754.39 \$754		\$0.00	0.8%	\$760.48	\$760.48	\$0.00				
3 Plus		(F) \$1,765.33 \$1,48		\$277.70	0.8%	\$1,779.59	\$1,499.93	\$279.66				
lowa	(S)	\$747.91	\$747.91	\$0.00	0.8%	\$754.11	\$754.11	\$0.00				
Select	(F)	\$1,750.14	\$1,487.62	\$262.52	0.8%	\$1,764.61	\$1,499.93	\$264.68				

Wellmark Managed Care Organization Premium Rates

All Bargaining & Non-Bargaining Employees

Wellmark			2011		Percent		2012	
		Total Premium	State Share	Employee Share	Inc/(Dec)	Total Premium	State Share	Employee Share
Blue			\$0.00	0.8%	\$471.85	\$471.85	\$0.00	
Access	(F)	\$1,095.34	\$1,095.34	\$0.00	0.8%	\$1,104.11	\$1,104.11	\$0.00
Blue	(S)	\$450.69	\$450.69	\$0.00	0.8%	\$454.32	\$454.32	\$0.00
Advantage	(F)	\$1,054.65	\$1,054.65	\$0.00	0.8%	\$1,063.14	\$1,063.14	\$0.00

2012 Managed Care Service Areas (Map)*



^{*}Shaded counties are covered by the managed care carrier network

Actual Dental Rates

American Federation of State County and Municipal Employees (AFSCME), Non-Contract, AFSCME Judicial Employees & Public Professional and Maintenance Employees (PPME)

	,	ACTUAL	DENTAL IN	ISURANCE	RATES		
		2011				2012	
Delta Dental	Total Premium	State Share	Employee Share	Percent Inc/(Dec)	Total Premium	State Share	Employee Share
(S) (F)	\$26.65 \$71.65	\$26.65 \$35.83	\$0.00 \$35.82	4.4% 4.4%	\$27.83 \$74.83	\$27.83 \$37.43	\$0.00 \$37.40

United Electrical/lowa United Professionals (UE/IUP)

		ACTUAL	DENTAL IN	ISURANCE	RATES		
		2011				2012	
Delta Dental	Total Premium	State Share	Employee Share	Percent Inc/(Dec)	Total Premium	State Share	Employee Share
(S) (F)	\$26.65 \$71.65	\$26.65 \$26.65	\$0.00 \$45.00	4.4% 4.4%	\$27.83 \$74.83	\$27.83 \$27.83	\$0.00 \$47.00

Note: The only difference between tables is the collectively bargained State and Employee shares.

Estimated Actual Insurance Funding

Annual Totals for Active Employees

ease/Decrease in S ease/Decrease in E ease/Decrease in T	ease/Decrease in State contribution to total group insurance cost ease/Decrease in Employee contribution to total group insurance cost ease/Decrease in Total Premium cost	o total group insura ion to total group ir t	11 11 11	3.6% Increase 2.1% Decrease 3.3% Increase		Management of the state of the
		2011			2012	
	State Contribution	Employee Contribution	Total Premium	State Contribution	Employee Contribution	Total Premium
PPO/Indemnity*	\$137,117,815	\$11,929,799	\$149,047,614	\$126,859,522	\$10,888,585	\$137,748,107
MCOs*	\$181,280,017	\$0.00	\$181,280,017	\$202,913,405	\$0.00	\$202,913,405
Subtotal*	\$318,397,832	\$11,929,799	\$330,327,631	\$329,772,927	\$10,888,585	340,661,512
Dental*	\$10,031,074	\$6,659,453	\$16,690,527	\$10,883,356	\$7,330,480	\$18,213,836
Basic Life	\$864,586	\$0.00	\$864,586	\$839,342	\$0.00	\$839,342
Supp. Life**	\$0.00	\$3,184,488	\$3,184,488	\$0.00	\$3,090,096	\$3,090,096
Subtotal	\$864,586	\$3,184,488	\$4,049,074	\$839,342	\$3,090,096	\$3,929,438
LTD	\$4,116,127	\$0.00	\$4,116,127	\$4,065,708	\$0.00	\$4,065,708
RAND TOTAL	\$333,409,619	\$21,773,740	\$355,183,359	\$345,561,333	\$21,309,161	\$366,870,494

^{*}Does not include SPOC Health and Dental costs.

September 22, 2011

Deloitte

STATE OF IOWA 2012 Medical and Dental Plan Renewal Report

Background

Deloitte Consulting LLP (Deloitte Consulting) has been retained by the State of Iowa to review the appropriateness of the medical and dental plan renewals prepared by the State's current providers. The State contracts with Wellmark Blue Cross and Blue Shield of Iowa (Wellmark) under a minimum premium arrangement offering five medical plans. The State also contracts with Delta Dental under a minimum premium arrangement for its dental plan.

We analyzed the proposed medical and dental renewal rates and all supporting information provided to determine if the proposed fees and underwriting were appropriate. This report outlines our approach and observations from our review of the renewals.

Wellmark Minimum Premium Plans

Wellmark was required to complete multiple data submissions and renewals as part of the 2012 renewal process. The multiple data submissions were required as the State is implementing a new post-65 retiree offering and asked that Wellmark review the rate relationships between retirees and active employees. Deloitte Consulting reviewed the following areas to evaluate the reasonableness of the rate renewal:

- Observed and projected trend assumptions
- Per member per month (PMPM) claim levels and costs
- Administration, disease management, and retention fees
- Other adjustment factors
- Overall rating methodology

Our initial observations of the first renewal were that the current claims experience has been extremely good. Most recent 2011 claims experience has been increasing in the low single digits (1-5%) and observed drug trends have declined significantly versus 2010 claims experience. The overall rating methodology was consistent with prior years with a preliminary rate increase of 4.54%.

Overall rating trends used in the preliminary rating were slightly higher than observed at 7-8%. Following negotiations in which trends were reduced slightly, more recent experience was used, and adjusting for the post-65 retiree changes, the overall active and early retiree increase will be approximately 0.8%. While we believe the rating methodology could have reflected more recent observed trends, the methodology is reasonable and reflects the lower than expected

experience. We believe the 0.78-0.83% rate increases are reasonable given the historical claims experience.

Overall active employee premium rates for 2012 will be increasing 0.8%.

Delta Dental Minimum Premium Plan

Delta Dental was also required to complete a comprehensive data filing as part of the 2012 renewal process. The Dental Benefits Program went out to bid in 2011 and Delta Dental was awarded the contract. Deloitte reviewed the following areas to evaluate the reasonableness of the rate renewal:

- Observed and projected trend assumptions
- Per member per month (PMPM) claim levels and costs
- Administration fees
- Other adjustment factors
- Overall rating methodology

The overall rating calculated a 6% increase and final rates will be increasing 4.4% which is reasonable based on recent claims experience.

Summary

To conclude, Deloitte Consulting has reviewed the 2012 State of Iowa medical and dental renewals in detail and believe the proposed ratings and methodologies for 2012 used are reasonable and appropriate. Overall, 2012 proposed rates are reasonable and we recommend accepting the most recent proposals.

2012 Health & Dental Recommendations

DAS-HRE is asking the Insurance Committee to do the following:

- A. Approve the health and dental premium rates for Executive Council Review.
- B. Approve non-contract (non-judicial) employees continue to have access to Deductible 3 Plus, lowa Select and the MCO options available and the contribution dollar amount applied to all non-contract family plans will be the same as AFSCME.
- C. Approve that all employees have access to an Open Dental Enrollment.

Actual Life & Long-Term Disability Premium Rates

American Federation of State County and Municipal Employees (AFSCME), Non-Contract, Judicial AFSCME, & Public Professional and Maintenance employees (PPME)

Basic Life Monthly Premium Rates											
	Plan Year 2011 (20,000)	Plan Year 2012 (20,000)	Percent Inc/(Dec)								
Under 65 - \$20,000	\$3.20	\$3.20	0%								
65 - 69 - \$13,200	\$2.11	\$2.11	0%								
70 – 74 – \$8,300	\$1.33	\$1.33	0%								
75 & Over - \$5,700	\$0.91	\$0.91	0%								

United Electrical/lowa United Professionals (UE/IUP) & State Police Officer's Council (SPOC)

Basic Life Monthly Premium Rates											
	Plan Year 2011 (20,000)	Plan Year 2012 (20,000)	Percent Inc/(Dec)								
Under 65 - \$20,000	\$3.20	\$3.20	0%								
65 - 69 - \$13,200	\$2.11	\$2.11	0%								
70 – 74 - \$8,300	\$1.33	\$1.33	0%								
75 & Over - \$5,700	\$0.91	\$0.91	0%								

Long-Te	erm Disability (LTD) Premium Rat	tes
Plan Year 2011	Plan Year 2012	Percent Inc/(Dec)
\$0.370 per \$100 covered monthly compensation	\$0.370 per \$100 covered monthly compensation	0%

Formula for monthly LTD cost =

Biweekly Salary (to annual maximum of \$60,000) X 26 X .00370

Actual Life Insurance Premiums

Effective January 1, 2012

Basic Life Premiums

(State Funded)

	Monthly	Premium	\$3.20	\$2.11	\$1.33	\$0.91
Amount of	Insurance	Available	20,000	13,200	8,300	5,700
Am	lus	A	↔	↔	↔	↔
		Age	<65	62-69	70-74	75 & Over

Optional (Employee Funded)
Supplemental Life Insurance Rates

	Monthly Premium	\$0.80	40.00 00.00	27.16	\$1.38	\$2.31	\$3.81	\$6.50	\$10.02	#40.30	90.00 90.00	98.30	\$8.91	\$6.26)
\$15,000 Schedule III	Amount of Insurance Available	15,000	15,000	15,000	15,000	15,000	15.000	15,000	45,000	0000	006,6	677.9	4.275	3,000	5
	Age	29 & Under	30-34	35-39	40-44	45-49	50-54	00 00 00 00 00 00	20.00	00-04	62-63	70-74	25-79		00 Q CVE
	Monthly Premium	\$0.53	\$0.63	\$0.81	\$1.05	\$1.54	# C # C # C	4.5.4 4.0.4	00.4 0	\$0.08	\$6.93	\$6.38	45 94	- 1	44.17
\$10,000 Schedule II	Amount of Insurance Available	10,000	10,000	10,000	10.000	10,000	000,0	10,000	10,000	10,000	6,600	4.150	2 250	2,030	2,000
	Age	29 & Under	30-34	35-39	40-44	יין עד סיין עד	4 i	50-54	55-59	60-64	62-69	70-74	10.10	8)-C)	80 & Over
	Monthly Premium	\$0.27	\$0.32	\$0.41	#O F 2	90.03	40.77	\$1.27	\$2.17	\$3.34	\$3.47	\$2.10) f	\$2.97	\$2.09
\$5,000 Schedule I	Amount of Insurance Available	5 000	5,000	5,000	000, 4	2,000	2,000	5,000	5,000	5,000	3,300	3,075	6,0,7	1,425	1,000
, i	Age	29 & Inder	30-34	35 30	00-00 00-00 00-00	40-44	45-49	50-54	55-59	60-64	65-69	100	4/-0/	75-79	30 & Over

Note:

SPOC-covered employees are eligible for \$20,000 of Basic Life Insurance and \$30,000 of Supplemental Insurance due to their bargaining agreement. UE/IUP-covered employees are eligible for \$20,000 of Basic Life Insurance and \$40,000 of Supplemental Insurance due to their bargaining agreement. All other employees are eligible for \$20,000 of Basic Life Insurance and \$100,000 of Supplemental Insurance.

Actual Life Insurance Premiums (Cont'd)

	Monthly Premium \$1.59 \$1.89 \$2.43 \$3.15	\$7.62 \$12.99 \$20.04 \$20.78 \$19.12 \$17.82 \$12.51	Monthly Premium \$2.39 \$2.39 \$2.84 \$3.65 \$4.73 \$6.93 \$11.43 \$11.43 \$18.76
\$30,000 Schedule VI	Amount of Insurance Available 30,000 30,000 30,000 30,000 30,000 30,000	30,000 30,000 30,000 19,800 12,450 8,550 6,000	\$45,000 Schedule IX Amount of Insurance Available 45,000 45,000 45,000 45,000 45,000 45,000 18,675 12,825 9,000
. 1	Age 29 & Under 30-34 35-39 40-44	50-54 55-59 60-64 65-69 70-74 75-79 80 & Over	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74 75-79
	Monthly Premium \$1.33 \$1.58 \$2.03 \$2.63 \$3.85	\$6.35 \$10.83 \$16.70 \$17.31 \$15.93 \$10.42	Monthly Premium \$2.12 \$2.12 \$2.52 \$3.24 \$4.20 \$6.16 \$10.16 \$17.32 \$26.72 \$25.49 \$25.49 \$25.49
\$25,000 Schedule V	Amount of Insurance Available 25,000 25,000 25,000 25,000 25,000	25,000 25,000 25,000 16,500 7,125 5,000	\$40,000 Schedule VIII Amount of Insurance Available 40,000 40,000 40,000 40,000 40,000 40,000 11,400 11,400 8,000
	Age 29 & Under 30-34 35-39 40-44 45-49	50-54 55-59 60-64 65-69 70-74 75-79 80 & Over	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74 75-79
	Monthly Premium \$1.06 \$1.26 \$1.62 \$2.10	\$5.08 \$8.66 \$13.36 \$12.75 \$11.88 \$3.4	Monthly Premium \$1.86 \$2.21 \$2.21 \$2.84 \$3.68 \$5.39 \$8.89 \$15.16 \$23.38 \$22.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30 \$52.30
\$20,000 Schedule IV	Amount of Insurance Available 20,000 20,000 20,000 20,000	20,000 20,000 20,000 13,200 8,300 5,700 4,000	\$35,000 Schedule VII Amount of Insurance Available 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000 35,000
	Age 29 & Under 30-34 35-39 40-44	45-49 50-54 55-59 60-64 65-69 70-74 75-79	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74

Actual Life Insurance Premiums (Cont'd)

	Monthly Premium \$3.18 \$3.18 \$3.78 \$4.86 \$6.30 \$9.24 \$15.24 \$25.98 \$40.08 \$41.55 \$38.23	\$35.64	Monthly Premium \$3.98 \$4.73 \$6.08 \$7.88 \$71.55 \$11.55 \$50.10 \$51.93 \$44.55 \$31.26
\$60,000 Schedule XII	Amount of Insurance Available 60,000	17,100 12,000 \$75,000 Schedule XV	Amount of Insurance Available 75,000 75,000 75,000 75,000 75,000 75,000 75,000 75,000 15,000
Į.	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69	75-79 80 & Over	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74 75-79
	Monthly Premium \$2.92 \$3.47 \$4.46 \$5.78 \$8.47 \$13.97 \$23.82 \$36.74 \$36.74 \$36.74 \$36.74 \$36.08	\$32.67 \$22.93	Monthly Premium \$3.71 \$4.41 \$5.67 \$7.35 \$10.78 \$17.78 \$30.31 \$46.76 \$48.47 \$541.58 \$29.18
\$55,000 Schedule XI	Amount of Insurance Available 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000 55,000	15,675 11,000 \$70,000 Schedule XIV	Amount of Insurance Available 70,000 70,000 70,000 70,000 70,000 70,000 70,000 70,000 46,200 29,050 19,950 14,000
	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 65-69 70-74	75-79 80 & Over	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74 75-79
	Monthly Premium \$2.65 \$3.15 \$4.05 \$5.25 \$7.70 \$12.70 \$33.40 \$33.40 \$33.40 \$33.40	\$29.70	Monthly Premium \$3.45 \$4.10 \$5.27 \$6.83 \$10.01 \$18.15 \$43.42 \$43.
\$50,000 Schedule X	Amount of Insurance Available 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000	14,250 10,000 \$65,000 Schedule XIII	Amount of Insurance Available 65,000 65,000 65,000 65,000 65,000 65,000 65,000 65,000 18,525 18,525
праваль	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69	75-79 80 & Over	Age 29 & Under 30-34 35-39 40-44 45-49 50-54 55-59 60-64 65-69 70-74 75-79

Actual Life Insurance Premiums (Cont'd)

	Monthly Premium	\$4.77 \$5.67	\$7.29	8.45. 3.00.45.	\$22.86	\$38.97	\$60.12	\$62.32	\$57.34	\$53,46	\$37.52																-	
\$90,000 Schedule XVIII	Amount of Insurance Available	90,000 90,000	90,000	90,000	90,00	000'06	000'06	59,400	37,350	25,650	18,000																	
	. Age 29 &	Under 30-34	35-39	40-44	45-40 47-07	55-59	60-64	62-69	70-74	75-79	80 & Over																	
	Monthly Premium	\$4.51 \$5.36	\$6.89	\$8.93	\$13.09 e24 E0	\$2.1.33 \$36.81	\$56.78	\$58.85	\$54.15	\$50.49	\$35.43				Monthly	Premium	\$5.30	\$6.30	\$8.10	\$10.50	\$15.40	\$25.40	\$43,30	\$66.8U	\$59.24	1000	408.40 04.804) - - -
\$85,000 Schedule XVII	Amount of Insurance Available	85,000 85,000	85,000	85,000	85,000	85,000	85,000	56 100	35.75	24,225	17,000		\$100,000 Schedule XX	Amount of	Insurance	Available	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	66,000	41,500	28,500	200,07
	Age % oc	29 & Under 30-34	35-39	40-44	45-49	50-54 51 71	20-28 60-8	65-64	70-74	75-79	80 & Over		l			Age	Under	30-34	35-39	40-44	45-49	50-54	55-59	60-64	62-69	70-74	75-79	80 & Over
	Monthly Premium	\$4.24	\$6.48	\$8.40	\$12.32	\$20.32	43.4.04	400.44	650.33	430.37 6/17 50	\$33.35 \$33.35				Monthly	Premium	\$5.04	\$5.99	\$7.70	\$6.98	\$14.63	\$24.13	\$41.14	\$63.46	\$65.78	\$60.52	\$56.43	\$38.60
\$80,000 Schedule XVI	Amount of Insurance Available	80,000	80,000	80,000	80,000	80,000	80,000	80,000	32,800	33,200	16,000		\$95,000 Schedule XIX	Amount of	Insurance	Available	95 000	95,000	95,000	95,000	95,000	95,000	95,000	95,000	62,700	39,425	27,075	19,000
**	Age	29 & Under	30-34 35-39	40-44	45-49	50-54	55-59	60-64	55-58 10-48	70-74	/ 2- / 9 80 & Over	; ; ; ;				Age	Zy &	30-34	35-39	40-44	45-49	50-54	55-59	60-64	62-69	70-74	75-79	80 & Over

Deloitte

Deloitte Consulting LLP Suite 2800 50 South Sixth Street Minneapolis, MN 55402-1844 USA

Tel: +1 612 397 4681 Fax: +1 612 692 4681 www.deloitte.com

Memo

Date:

August 29, 2011

To:

Ed Holland

From:

Michael de Leon

Subject:

Life Premium Buy-Down Strategy

Enclosed you will find a proposed premium buy-down strategy for the Basic Life Insurance Plan. This continues the general strategy that we set forth in prior years with recommended modifications to account for actual results. As requested, we have only included the Basic Life Insurance Plan in our analysis.

The proposed buy-down strategy is expected to spend all available funds over a five-year period. Based on our current estimates, the net premium paid by the State will need to increase annually at 16.8% to steadily decrease the reserves over this period. This is consistent with last year's analysis. Please note that due to the balance in Fund 0679, it is not expected that a transfer will be necessary this year. Additionally, it is expected that there will be a balance of approximately \$50,000 remaining in Fund 0679 at the end of 2011.

Our assumptions for these projections are also consistent with the 2010 calculation. Premiums for the remainder of 2011 and all future years were based on the average premiums paid during the first seven months of 2011 (\$70,300), assuming no changes in premium rates or volume. The available fund balances were based on the amounts reported to us as of July 31, 2011. We assumed that the fund would earn 5% interest in future years.

We will continue to monitor the financial results of these plans in the future and modify the percentages accordingly.

Please contact me at 612-397-4681 if you have any questions.

To:

Ed Holland

Subject: Life Premium Buy-Down Strategy

Date:

August 29, 2011

Page 16

			Basic Life	Insurance			
Plan Year	Annual Premium	Percent of Premium Buy-Down	Dollar Premium Buy-Down	Net Annual Premium	Increase in Net Premium	Reserve Fund Balance (1)	Percent of Beginning Balance
Beginning B	alance (2)	*				\$827,613	
2011	\$351,500	52,3%	\$183,675	\$167,825		\$844,855	102.1%
2012(4)	\$843,600	44.2%	\$372,989	\$470,611	16.8%	\$556,034	67.2%
2013	\$843,600	34.8%	\$293,736	\$549,864	16.8%	\$282,756	34.2%
2014	\$843,600	23.8%	\$201,136	\$642,464	16.8%	\$90,729	11.0%
2015	\$843,600	11.0%	\$92,942	\$750,658	16.8%	\$0	0.0%
2016	\$843,600	0.0%	\$0	\$843,600	12.4%	\$0	0.0%
2017	\$843,600	0.0%	\$0	\$843,600	0.0%	\$0	0.0%
2018	\$843,600	0.0%	\$0	\$843,600	0.0%	\$0	0.0%

⁽¹⁾ Assumes a 5% return on investments.

⁽²⁾ Balance as of 08/01/11.

⁽³⁾ Remainder of year (August through December). No transfer from Fund 0680 is expected during 2011 due to the balance that currently exits in Fund 0679.

⁽⁴⁾ Premium rates unchanged, assumes no future rate increases. Reserve fund balance excludes transfer of about \$50,000 of buy-down due to remaining balance expected in Fund 0679 at beginning of year.

Adjusted Life Premium Rates

American Federation of State County and Municipal Employees (AFSCME), Non-Contract, Judicial AFSCME, & Public Professional and Maintenance employees (PPME)

Ва	sic Life Monthly Premiu	ım Rates	
·	Plan Year 2011 (Reduced 52.3%)	Plan Year 2012 (Reduced 44.2%)	Percent Inc/(Dec)
Under 65 - \$20,000	\$1.53	\$1.79	17.0%
65 - 69 - \$13,200	\$1.01	\$1.18	16.8%
70 - 74 - \$8,300	\$0.63	\$0.74	17.5%
75 & Over - \$5,700	\$0.44	\$0.51	15.9%

United Electrical/Iowa United Professionals (UE/IUP) & State Police Officer's Council (SPOC)

В	Basic Life Monthly Premiu	ım Rates	
	Plan Year 2011 (Reduced 52.3%)	Plan Year 2012 (Reduced 44.2%)	Percent Inc/(Dec)
Under 65 - \$20,000	\$1.53	\$1.79	17.0%
65 - 69 - \$13,200	\$1.01	\$1.18	16.8%
70 – 74 - \$8,300	\$0.63	\$0.74	17.5%
75 & Over - \$5,700	\$0.44	\$0.51	15.9%

Comparison of Life Annual Costs With & Without Surplus Reduction

Pro	ojected Total	Premium Co	st Comparis	on
Basic Life	\$864,586	\$839,342	\$370,989	\$468,353
Supplemental Life	\$3,184,488	\$3,090,096	\$0.00	\$3,090,096
Total	\$4,049,074	\$3,929,438	\$370,989	\$3,558,449

Note: Table does not estimate movement to additional supplemental life insurance.

2012 Life & Long-Term Disability Recommendations

DAS-HRE is asking the Insurance Committee to do the following:

- A. Approve the Life and LTD premium rates for Executive Council Review.
- B. Approve the use of surplus to "buy down" Basic Term Life premium rates.

Executive Council of Iowa

TAB # 2

Capitol Building Des Moines, Iowa 50319 Phone: 515 281-5368 FAX: 515 281-7562



SEP 21 2011

REQUEST FOR MEMBERSHIP APPROVAL

IOWA DEPT. OF MANAGEMENT

	MANAGEMENT
DEPARTMENT REQUESTING MEMBERSHIP: Iowa Veteran:	s Home
NAME OF ORGANIZATION: National Association of State Ve	terans Homes (NASVH)
NEW MEMBERSHIP RENEWAL XX MEMBERSI	HIP PERIOD: 10/1/11 - 9/30/12 (Beginning and ending dates)
MEMBERSHIP FEE OR DUES AMOUNT \$ 900.00	
Funding Source: State General Fund X Other State	Funds X Medicaid
Federal Funds X Other Funds X Resident Support, If Renewal, previous year amount. \$900.00	Insurance
DO OTHER DEPARTMENTS BELONG TO THIS ORGANIZA	TION? 🛮 Yes X No
If yes, please list: N/A	
Please describe why your department should have an a	dditional membership N/A
WILL THIS MEMBERSHIP REQUIRE AND PAY FOR OUT-OF If yes, list the anticipated number of trips per year and annual meetings but approval to attend goes through State mandatory.	their purpose: There are semi-
DESCRIBE WHY THIS MEMBERSHIP IS IMPORTANT TO T	HE WORK OF YOUR DEPARTMENT:
This allows the Veterans Home to work closely with countery Department of Veterans Affairs on issues pertinent to regula programmatic changes, etc., related to long-term health care	tions, construction, per diem programs,
DESCRIBE HOW MEMBERSHIP IN THIS ORGANIZATION VITHE STATE OF IOWA.	WILL BENEFIT THE TAXPAYERS OF
This will allow the Veterans Home to stay abreast of the late regulation and delivery of long-term health care services for dependent/surviving spouses.	st information pertinent to the Iowa's elderly veterans and
DESCRIBE THE FREQUENCY AND TYPE OF CONTACTS Y HAVE WITH THIS ORGANIZATION: Face-to-face meetings telephone calls.	OU EXPECT YOUR DEPARTMENT TO two times a year and frequent
Requested by: 2 \ \	Date: 9/13/11
(Department Head Signature)	
Phone: 641-753-4309	E-mail: david.worley@ivh.state.ia.us
<u>්</u>	
Membership Form 42400	
	July 200
DOM: Approval Disapproval D	
Signature Secret Francia	Date <u>9/26/11</u>

Executive Council of Iowa

Capitol Building
Des Moines, Iowa 50319
Phone: 515 281-5368
FAX: 515 281-7562

REQUEST FOR MEMBERSHIP APPROVAL

DEPARTMENT REQUESTING MEMBERSHIP: Department of	Natural Resources
NAME OF ORGANIZATION: Midwest Association of Fish and	l Wildlife Agencies
NEW MEMBERSHIP RENEWAL X MEMBER	07/01/11 To . SHIP PERIOD: 06/30/12
	(Beginning and ending dates)
MEMBERSHIP FEE OR DUES AMOUNT \$1800.00	ds x Fish and Wildlife Trust Fund
Funding Source: State General Fund □ Other State Fun Federal Funds □ Other Funds□ □	us x Fish and whome frost Fund
If Renewal, previous year amount. \$1800.00	
DO OTHER DEPARTMENTS BELONG TO THIS ORGANIZATION?	Yes X No
If yes, please list: Please describe why your department should have an additiona	
Fleuse describe with goar acquiriments of total visit of the	
WILL THIS MEMBERSHIP REQUIRE AND PAY FOR OUT- OF-STATE TRAVEL?	X-travel X-possible scholarship required Yes funds avail No
If yes, list the anticipated number of trips per year and their pu	
educational seminars	
general tax revenue is spent in participation of this association from state agency collaboration on common issues affecting our	al importance to agencies who are subgroup of the national organization rks on issues of common interest and eases, migratory wildlife, farm bill ILL BENEFIT THE TAXPAYERS OF se purchasing hunters and anglers. No Anglers and hunters benefit directly r fish and wildlife resources.
DESCRIBE THE FREQUENCY AND TYPE OF CONTACTS YO HAVE WITH THIS ORGANIZATION: Monthly or, at times, dail or phone by DNR staff, some of who serve on committees for Magniculture private lands committee will be extremely active in in the new legislative farm bill are unveiled.	y communication may occur via email AFWA. For example, the DNR
Requested by: CHUCK CORELL	Date: 09/21/11
Deputy Director: Oug Company	Date: $9/22/2011$ Date: $5-21-11$
Dom: Approval: Disapproval: Signature:	Date: 9/23/11

Executive Council of Iowa

Capitol Building Des Moines, Iowa 50319 Phone: 515 281-5368 FAX: 515 281-7562 MAY 0 F 2019

SEP 19 TAB #4

REQUEST FOR MEMBERSHIP APPROVAL

DEPARTMENT REQUES	TING MEMBERSHIP	Dept. of Public Safety – Divis	ion of Criminal Investigation
NAME OF ORGANIZATIO	N. SEARCH – The Na	tional Consortium for Justice I	nformation and Statistics
NEW MEMBERSHIP	_ RENEWAL _X	membership period	: 10/01/11-09/30/12 (Beginning and ending dates)
MEMBERSHIP FEE OR I	DUES AMOUNT \$	5,500.00	
Funding Source: State	General Fund	Other State Funds X Crim	inal History
Fees	Federal F	unds Other Funds	
If Renewal, previous ye	ear amount. \$	6,500.00	•
DO OTHER DEPARTME.	NTS BELONG TO TH	HIS ORGANIZATION? Yes	No
If yes, please list:			
organization provides valua information shared betweer standards across the US to	ble information, trainin i the states and the fed ensure consistency bet	nuld have an additional m g and resources to maintain an leral government. SEARCH is re ween the states and the FBI wi history data.	d enhance criminal history sponsible for establishing hen it comes to interagency
If yes, list the anticipal annual meetings to update	<i>ited number of trip</i> members on new stan	AY FOR OUT-OF-STATE THE SECTION OF STATE THE SECTIO	ose: SEARCH hosts two ling criminal history records.
This membership provides	the DPS with current	PORTANT TO THE WORK trends, requirements and standard ninal history data.	
DESCRIBE HOW MEME THE STATE OF IOWA:	ERSHIP IN THIS O	RGANIZATION WILL BENE	FIT THE TAXPAYERS OF
criminal history records fro mandates, current trends,	m across the US, make available grant opportu	the state of lowa to obtain up to the state aware of proposed fe nities, new innovations and tec information to the citizens of lot	hnology. All of this assists the
HAVE WITH THIS ORG	ANIZATION: The DF nd the organization's s	F CONTACTS YOU EXPECT S has regular contact with SEA taff are always available to an	RCH, receiving informational
	· · · · · · · · · · · · · · · · · · ·		
Requested by: (Dep	partment Head Signa	Date: _ ture)	Dept 20, 2011
Phone: (515) 725-62	51 . emai	ii: heuton@dps.stat	e.ia.us .
DOM: Approval		1 //	

Signature <

Date 7/32///

DE SERRES 9/26/11

Executive Council of Iowa Capitol Building Des Moines, Iowa 50319 Phone: 515-281-5368 FAX: 515-281-7562

TAB # 5

REQUEST FOR MEMBERSHIP APPROVAL

DEPARTMENT REQUESTING MEMBERSHIP: <u>Iowa Department of Transportation</u>
NAME OF ORGANIZATION: Ames Chamber of Commerce
NEW MEMBERSHIP X RENEWAL MEMBERSHIP PERIOD July2011 - June 2012
(Beginning and ending dates)
MEMBERSHIP FEE OR DUES AMOUNT \$ 1500
If Renewal, previous vear amount.
DO OTHER DEPARTMENTS BELONG TO THIS ORGANIZATION? Yes No. If yes, please list:
Please describe why department should have an additional membership.
WILL THIS MEMBERSHIP REQUIRE OUT-OF-STATE TRAVEL?
If yes, list the anticipated number of trips per year and their purpose.
DESCRIBE WHY THIS MEMBERSHIP IS IMPORTANT TO THE WORK OF YOUR DEPARTMENT.
This will afford DOT staff the opportunity to network with local citizens and organizations, create a
positive presence in the community, take advantage of additional recruitment opportunities such as the
Story County Career Expo and the NationJob Network and participate in staff development.
DESCRIBE HOW MEMBERSHIP IN THIS ORGANIZATION WILL BENEFIT THE TAXPAYERS OF
THE STATE OF IOWA.
It will offer another resource for advertising DOT employment, allow citizens to learn more about the
department and provide outreach within the community by participating in Chamber sponsored events
DESCRIBE THE FREQUENCY AND TYPE OF CONTACTS YOU EXPECT YOUR DEPARTMENT TO
HAVE WITH THIS ORGANIZATION: Constant contacts may be made through participation in various
programs offered by the Ames Chamber of Commerce.
Requested by: Ala College Date: 8/3/2014
(For Department Head Signature)
Phone: 515-239-1111 B-mail: paul-trombino@dot.iowa.gov
Phone: 515-239-1111 E-mail: paul:trombino@dot.iowa.gov

Membership Form 42400 IA DOT Form 131034 (04-00)

Ferio Fred 2 7/22/1

April 24, 2000